

► Professor **George S. Geis** teaches Contracts, Legal Issues in Corporate Finance, and other Law & Business courses. His recent research looks at how blockchain technology could change corporate law and how shares are traced.



# Law and Business

**UVA'S CORPORATE LAW FACULTY are leaders in their fields and former practitioners who bring their expertise to bear on their research.**

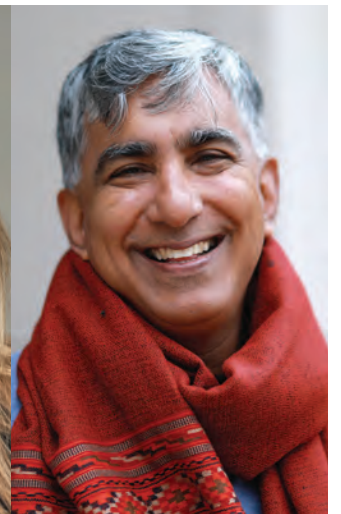
► **Jay Butler's** work has revealed insights on corporations and how they can lead through global governance and policymaking.



► **Quinn Curtis**, an expert on mutual funds and retirement accounts, joined **Michal Barzuza** in writing a paper on millennial influence in corporate governance, which was named among the top 10 corporate and securities law articles of the year.



► **Mitu Gulati** is one of the world's leading experts on sovereign debt restructuring and helping countries in financial distress.



► **Edwin Hu's** scholarship is focused on the empirical analysis of corporate and securities law and the structure of financial markets.



► Four of **Cathy Hwang's** articles have been named among the top 10 corporate and securities law articles of the year.



► In addition to being an expert on the regulation of financial markets and businesses, **Kim Krawiec** writes on "taboo trades" such as commercial surrogacy, egg and sperm markets, and sex work.



► A former dean of the Law School, **Paul G. Mahoney** is the author of "Wasting a Crisis: Why Securities Regulation Fails."



**By integrating business and legal analysis into the law school classroom, the program better prepares students to serve their future clients from day one.**

The program is designed for students aspiring to structure and negotiate business transactions, advise company directors and management, represent businesses in litigation and disputes, begin their careers in a corporate position or serve in government regulatory agencies. Students who participate in the program gain experience with the types of sophisticated and challenging projects they will encounter in their careers.

**The John W. Glynn Jr. Law & Business Program builds a bridge between law school and the actual practice of business law.**

## LAW & BUSINESS CURRICULUM

Students can take advantage of an extensive set of curricular opportunities that allow them the flexibility to sample or dive deep according to their interests.

### Business Methods and Skills

For students without a financial background, courses taught by UVA's business and law faculty lay a foundation for understanding the corporate world. They include Accounting and Corporate Finance, Corporate Strategy and other classes focused on business skills.

### Core Courses

Core business law courses include Corporations, Securities Regulation, Bankruptcy, Employment, Environmental Law, Income Tax, Antitrust and Intellectual Property.

### Enhanced Core Law & Business Courses

Students who have taken the introductory Accounting and Corporate Finance course or who have equivalent experience are eligible to take enhanced versions of core Law & Business courses that incorporate finance and quantitative concepts. These typically include Corporations, Securities Regulation, Secured Transactions, Corporate Finance, and Mergers and Acquisitions, which are often taught by resident faculty members with graduate degrees in economics or finance.

Chloe Chiles '25 and Toni Woods '25 won the Transactional Law Competition sponsored by Virginia Law Emerging Companies and Venture Capital Society, an event that tests aspiring M&A Lawyers' negotiating skills.



Rivanna Investments President Javin Dana '24 talks stocks with members. Rivanna Investments is a "teaching hedge fund," launched in 2010 with \$100,000 in seed money from the Law School Foundation, which holds and manages endowed funds for the benefit of the Law School. Nearly 15 years later, the group now manages \$310,000.

## Alumni in the corporate world

Virginia ranks third after Harvard in the number of chief legal officers at the nation's top 500 companies. Alumni lead the following legal divisions:

- ▶ BlackRock ▶ The Carlyle Group
- ▶ HanesBrand ▶ The Hershey Co.
- ▶ Hess Corp. ▶ Netflix ▶ Patagonia
- ▶ Sallie Mae ▶ Uber ▶ Walmart and more



▶ David Hyman '96 has served as general counsel of Netflix since 2002.



▶ Grace Fu '09 is the general counsel for Booking Holdings Inc. and companies KAYAK and OpenTable.



▶ Dasha Smith '98 became executive vice president and chief administrative officer for the NFL in 2019.

## Beyond the Curriculum

Students can access a variety of extracurricular activities, including:

- ▶ **The Virginia Law & Business Review**, a leading student-edited business law journal
- ▶ **Rivanna Investments**, a student organization dedicated to learning the art of intelligent investing
- ▶ **Virginia Law & Business Society**, which has sponsored academic, professional and social activities since its founding in 1981

Related groups include the JD/MBA Society, the Virginia Employment and Labor Law Association, and the Health Law Association.

## ADVANCED COURSES

Typically offered in small seminar settings, advanced courses prepare students for real-world situations and teach students how to use the law to find constructive solutions to business problems. Top practitioners from law firms, business and government, as well as UVA faculty, engage students in hands-on exercises, such as deal-structuring, negotiating and counseling.

### RECENT OFFERINGS

**The In-House Lawyer: Duties and Tensions**, taught by David Leitch, former general counsel and vice chair of Bank of America, and Deborah Majoras, former chief legal officer and secretary for Procter & Gamble.

**International Business Negotiation**, with Kenneth Starling, a retired DLA Piper partner and former official in the Justice Department's Antitrust Division.

**Topics In Public Equity Investing**, taught by Barney Wilson, founder and portfolio manager of Robious Capital.

**Transactional Approach to Mergers and Acquisitions**, taught by Peter Lyons, a legal consultant for the HBO show "Succession."

## SELECT COURSES AND SEMINARS

- Antitrust
- Banking and Financial Institutions
- Bankruptcy
- BigLaw and the Profession (and Business) of Law
- Complex Commercial Contract Negotiations
- Contract Theory
- Corporate Democracy: The Proxy Fight
- Corporate Finance
- Corporate Law as Innovation
- Corporate Litigation in the Delaware Court of Chancery
- Corporate Social Responsibility Seminar
- Corporate Strategy
- Corporate Tax
- Corporate Transactions – Startup to Exit
- Corporations
- Corporations, Investors and ESG
- Cryptocurrency Law and Policy
- Emerging AI Legal Issues
- Emerging Growth Companies and Venture Capital Financing: Principles and Practice
- Energy and Environmental Products Trading and Commodities Regulation
- European Union Law
- Federal Regulation of Investment Companies
- Global Business and International Corruption
- International Business Negotiation
- International Business Transactions
- International Debt Transactions
- Introduction to Negotiation
- Leadership and Team Management
- Legal Practice and the Startup Company: An Inside Look
- Mergers and Acquisitions
- Nonprofit Organizations
- On Purpose: An Introduction to Leadership, Decision-making and Culture
- Public M&A Negotiation
- Repugnant Transactions
- Rise of ESG in Corporate Law and Governance
- Secured Transactions
- Securities Litigation and Enforcement
- Securities Regulation
- Securities Regulation
- Sports Law
- Taboo Trades
- Topics in Private Company Acquisitions
- Transactional Approach to Mergers and Acquisitions
- Truth, Lies and Statistics for Lawyers
- When Financial Contracts Blow Up

### CLINICS

- Community Organization and Social Enterprise Clinic I and II
- Economic and Consumer Justice Clinic
- Entrepreneurial Law Clinic
- Nonprofit Clinic

These courses represent the 2022-25 school years. Not all courses are offered every year.

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CONTACT

LAW AND BUSINESS

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